



# Affordable Housing

**Frequently Asked Questions** 



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### 1. Where are the Affordable Homes located?

Fingal County Council has agreed with the developer Manley Construction Ltd to sell fifty-two affordable homes under the Affordable Housing Act 2021. The homes will be offered for sale to eligible affordable housing applicants nominated by the Council. These homes are located in Hayestown, Rush, Co. Dublin.

# 2. What type of properties are available and how much will they cost?

The table below lists the properties that are available. The cost of the 2-bedroom houses will start from €228,000; the cost of the 3-bedroom houses will start from €284,500.

Property Туре	Floor Area (m²)	Minimum Sale Price (€)	Approximate % Reduction from Market Value	Maximum Sale Price (€) (Based on a 15% - 16% reduction from Market Value)	
2 Bedroom Mid Terrace House	88	€228,000 - €230,000	21% - 22%	€245,000 - €248,000	
2 Bedroom End of Terrace House	79.2	€232,000	21% - 22%	€250,000	
2 Bedroom semidetached House	79.2	€245,000	20% - 21%	€263,000	
3 Bedroom Mid Terrace House	98.2	€284,500 - €287,000	21% - 22%	€308,000 - €310,000	









3 Bedroom End of Terrace House	98.2	€284,500 - €298,000	20% - 22%	€308,000 - €320,000
3 Bedroom semidetached House	99.4	€299,500	21% - 22%	€320,000

See <u>here</u> for further information on the site plans and house types that are available.

### 3. How does the Scheme work?

The main points of the scheme are as follows:

- The scheme is for first time buyers who cannot afford to purchase a home at its market value. \*Some exceptions apply
- Applicants who are married, in a civil partnership or in a committed relationship with a partner with whom he/she intends to live in the affordable dwelling, may not apply for an affordable dwelling on his/her own but must apply jointly with his/her spouse/partner.
- To participate in the scheme, applicants will be required to maximise their mortgage drawdown capacity (4 times a household income), from a participating lender or Local Authority Home Loan. \**Participating banks include AIB, Bank of Ireland, Permanent TSB & Community Credit Union Limited.*
- The maximum financial support (equity share) available on each home will be established by Fingal County Council.
- All purchasers will sign up to an 'Affordable Dwelling Purchase Agreement' with Fingal County Council.
  Under this agreement, the Council will take a percentage equity share in the dwelling, equal to the difference between the market value of the dwelling and the price paid by the purchaser.
- The equity share required will not be less than 15% of the market value of the dwelling.







- The purchaser can buy out this equity share at a time of their choosing but there will be no requirement to do so.
- The Council may not seek realisation of its affordable dwelling equity for a 40-year period (other than for breach of the agreement). However, the purchaser may choose to redeem or buy out the affordable dwelling equity at any time by means of one or a series of payments to the Council. The minimum amount of redemption payment is €10,000.
- If the purchaser chooses not to redeem the equity share while living in the home, the local authority can do so when the property is sold or transferred, or after the death of the owner.

# 4. Am I eligible for this scheme?

In order to be eligible to apply for the scheme at Hayestown, applicants must satisfy the below criteria;

- Be a first-time buyer or meet the exceptions under the <u>Fresh Start Principle</u>, or own a dwelling which, because of its size, is not suited to the current accommodation needs of the applicant's household.
- To apply for a 2-bedroom property, gross household income for the preceding 12 months should be below €59,175. <u>\*Some exceptions apply</u>
- To apply for a 3-bedroom property, gross household income for the preceding 12 months should be below €72,000. <u>\*Some exceptions apply</u>
- Each person included in the application must have the right to reside indefinitely in the State.
- The affordable home must be the household's normal place of residence.

Further information on income that is assessable, including rules around *overtime, bonuses and commission*, can be viewed **here** in the Income Assessment Policy Document.







# 5. How do I prove my right to reside indefinitely in the State?

For non-EU/EEA applicants, please submit a copy of your Irish Resident Permit (IRP) or GNI Stamp 4 card, indicating which stamp/permissions you have.

### 6. How is purchasing power calculated?

The purchasing power of applicants will be calculated as the combined total of:

- Maximum mortgage capacity, i.e., 4 times gross household income, plus,
- A minimum deposit of 10% of the affordable purchase price, plus,
- Relevant savings. \*

\*Where the applicant has savings or money not including the 10% deposit and an additional €30,000.

#### **Eligibility Calculator**

#### Hayestown Eligibility Income Calculations

### 7. How will successful applicants be determined?

As well as the above eligibility criteria, a Scheme of Priority for households deemed eligible will apply to the scheme in the instance where there are more applicants than properties. The Scheme of Priority can be read by clicking <u>here</u>.



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### 8. Am I eligible to apply if I am not a first-time buyer?

Yes. Certain exemptions will apply under the Fresh Start Principle, including:

- Applicant(s) that previously held a legal interest in a residential property but is divested of this legal interest through any of the following mechanisms may be eligible to apply':
  - Legal Separation Divorce Bankruptcy
  - Insolvency
- Applicant(s) that previously owned, was beneficially entitled to, or have had an interest in a dwelling in the state and that this dwelling, because of its size, is not suited to the current accommodation needs of the applicant's household i.e., an overcrowded house, may be eligible to apply.

\*\*Please note: If applying as a joint application, both applicants do not need to have the same Buyer Status. One applicant can be a first-time buyer and the other can qualify under the Fresh Start Principle, however both must also meet all the other eligibility criteria.

### 9. How do I apply for the scheme?

The application process will be via an online portal. The link to this online portal is available <u>here</u> and will be available and live from the **13<sup>th</sup> of June at 12pm**. The system will allow for the input of all relevant data and uploading of all supporting documentation.

#### In the online application process, applicants will have to:

- provide personal details (e.g., name, address, date of birth, PPSN),
- confirm that they are a First-Time Buyer or that they qualify under the Fresh Start Principle,







- declare the total gross annual income for their household for the preceding 12 months,
- provide evidence of their 10% deposit and any savings, i.e., bank statements,
- provide evidence of how they intend to Finance the property, i.e., mortgage approval-inprinciple or a mortgage calculator clearly showing household income.
- Proof that you have the right to reside indefinitely in the State.

Supporting documentation will be required before an applicant is approved for the purchase of an affordable home. All application details and data submitted will only be retained for this scheme and will not be carried forward for any future affordable housing scheme(s).

Applicants who submit multiple applications and/or include any false or misleading information on their application will be disqualified from this process.

# 10. Do I need to be approved for a Mortgage in order to apply?

Although it is not a requirement, it is recommended that applicants have their **Mortgage** <u>Approval in</u> <u>Principle</u> prior to applying for this scheme or at least be in a position to apply for a mortgage.

### 11. What documentation is needed to support my application?

Mandatory documentation required at the time of application

1. <u>Proof of Income Documentation required:</u>







- If EMPLOYED, please provide an Employment Detail Summary (previously known as P60) which is available via <u>www.revenue.ie/MyAccount</u>. Please also arrange to have this <u>Salary</u> <u>Certificate</u> completed by your employer. Payslips are <u>NOT</u> acceptable evidence.
- If SELF EMPLOYED, please upload Accountants Report/Audited Accounts (2 Years Required), Current
  Tax Balancing Statement & Current Preliminary Revenue Tax Payment Receipt.
- If NOT EMPLOYED, please upload Statement of total benefits received from Social Welfare which can be requested via email from your local Social Welfare/Intreo office.

#### 2. Proof of Citizenship:

• Passport or Birth Certificate

#### 3. <u>Proof of the Right to Reside in Ireland (if applicable):</u>

For non-EU/EEA applicants, please submit a copy of your Irish Resident Permit (IRP) or
 GNI Stamp 4 card, indicating which stamp/permissions you have.

#### 4. Evidence of Ability to Finance the Purchase:

• A mortgage letter of approval in principle from a Bank / Building Society / Local Authority stating the <u>maximum mortgage</u> available to applicant(s)

or







 Photograph/screen shot of the use of an on-line mortgage calculator from any lending institution to demonstrate your ability to finance the purchase. Applicant(s) must apply for the maximum mortgage available to them.

and

• Proof of savings and deposit in the form of a current bank statement on headed paper dated within the last 3 months (If applicable, please include proof of Help-to-Buy).

Other Documentation (not mandatory at time of application but will be requested at a later date if successful)

#### 1. Proof of Buyer Status:

For First Time Buyers –

 Confirmation of eligibility for Help to Buy Scheme: Print out from Revenue portal (myAccount for PAYE applicants / ROS for Self-assessed applicants) confirming names of applicant(s) and maximum entitlement under the scheme.) \*Note that applicants

are considered first-time-buyers only if BOTH are buying their home for the first time.

- 2. <u>Proof of Residency in Fingal Administrative area for a minimum period of 5 years, for applicants to</u> <u>qualify under the 30% Residency Rule (provide a series of any of the</u> <u>following documents spanning 5 years)</u>
  - Series of utility bills
  - o Bank/Credit Union statements







• Any official dated documentation showing your address

### 12. What file types will be accepted on the application portal?

The portal will accept the following image files:

- PDF,
- JPEG,
- PNG.

Editable documents such as Word (.doc), or Excel (.xls) are not accepted.

### 13. When will the properties be available?

- Phase 1, which consists of 24 units is due to be completed in Quarter 1, 2024.
- Phase 2, which consists of 18 units is due to be completed in Quarter 2, 2024.
- Phase 3, which consists of 10 units is due to be completed in Quarter 3, 2024.

### 14. How much deposit do I need?

Financial institutions require that a minimum 10% deposit must be raised by purchasers.

Example:

For a property with a purchase price of €280,000 you will need a deposit of at least €28,000.







The Help to Buy Scheme will be acceptable as part of your 10% deposit.

### 15. If I am approved for the scheme, where can I source a loan?

Finance can be secured from any lending institution i.e., a bank, building society. Alternatively, finance can be sourced via Fingal County Council by way of a Local Authority Home Loan. Please see https://www.fingal.ie/localauthorityhomeloan for further information.

### 16. How do I know which property to apply for?

The property being applied for must be within the applicant's affordability range and must also suit the household's housing need in line with the Scheme of Priority. The priority as to which type of dwelling is deemed to adequately cater to the accommodation needs of a household, will be made on the following basis:

Dwelling Type	Meets accommodation needs of:
Three-bedroom dwelling	2 or more-person household
Four-bedroom dwelling	3 or more-person household

Full information can be found in the Scheme of Priority, which can be viewed by clicking here.







### 17. What is the market value of the properties?

The market value of an affordable home is the price for which the affordable home might reasonably be expected to achieve on the open market. The market value of the properties in Hayestown are below:

- Type H10 & H12 2-bedroom house: Between €290,000 and €310,000
- Type H1 & H8 3-bedroom house: Between €362,500 and €380,000

### 18. How is the affordable purchase price calculated?

Fingal County Council, in line with the Affordable Housing Regulations, will set a minimum price that the affordable properties can be sold for. The affordable purchase price to be paid by an applicant will all depend on that applicant's purchasing power and their ability to raise the relevant finances.









#### Worked Example Based on Hayestown 3 Bed Mid Terrace House

The below example shows varying incomes and how they determine the affordable purchase price and the Council's equity share of a property with a market value of €362,500.

These examples are based on the minimum market value for a 3-bed mid terrace house in the Hayestown scheme in Rush.

Gross household income	Mortgage Capacity (income x 4)	Deposit (Min. 10%)	Applicant Purchase Price (Mortgage + Deposit)	FCC Contribution	Equity Share	Total Cost
€65,000	€260,000	€28,889	€288,889	€73,611	20.31%	€362,500
€69,000	€276,000	€30,667	€306,667	€55,833	15.40%	€362,500







#### Worked Example Based on Hayestown 2 Bed Mid Terrace House

The below example shows varying incomes and how they determine the affordable purchase price and the Council's equity share of a property with a market value of €290,000.

These examples are based on the minimum market value for a 2-bed mid terrace house in the Hayestown scheme in Rush.

Gross household income	Mortgage Capacity (income x 4)	Deposit (Min. 10%)	Applicant Purchase Price (Mortgage + Deposit)	FCC Contribution	Equity Share	Total Cost
€52,000	€208,000	€23,111	€231,111	€58,889	20.31%	€290,000
€55,000	€220,000	€24,444	€244,444	€45,556	15.71%	€290,000

\*The higher an applicant's purchasing power is, the more they will contribute to the price and the less equity the

Council will take.

\* The above examples are indicative only. There are some cases where significant savings can add to purchasing power where gross income is lower.







### 19. How is a decision made on my application?

The decision on your application is made by Fingal County Council in accordance with the eligibility criteria, time and date of applications and the Council's Scheme of Priority. Homes will be allocated on a First-Come, First-Serve basis.

# 20. If I am successful, will I be able to choose which house I want?

If you are successful, and after you have received your offer letter from Fingal County Council, your details will be passed over to the Developer. The preference of applicants for a particular house type & location within the scheme will be based on the confirmed order of merit following the assessment of applications by Fingal County Council.

When your property is assigned, you will be required to pay a booking deposit.

All successful applicants will be required to obtain independent legal advice and pay their own legal costs to process the sale of the property. These and other associated costs must be considered when applying.

### 21. What is the Affordable Dwelling Contribution?

The Affordable Dwelling Contribution is the amount paid by Fingal County Council towards your purchase of an affordable home. This refers to the monetary amount that the Council will pay.

The Affordable Dwelling Contribution is the difference between the combined total of the purchaser's deposit, maximum mortgage capacity and savings where relevant and the market value of the home as per date of offer.







# 22. What is the Affordable Dwelling Equity Share?

The Equity Share is simply the contribution that the Council provide expressed as a percentage.

It is the percentage of the market value that Fingal County Council will contribute to the purchase of the affordable property. This will be at least 15% of the market value. This entitles the Council to the same percentage in value of a future sale of the property subject to terms and conditions. It does not establish the Council as a co-owner of the property.

### 23. What is a Redemption Payment?

A Redemption Payment is a payment that is made by the Purchaser to Fingal County Council to pay back the Affordable Dwelling Contribution that was provided. Redemption Payments are subject to certain conditions which are outlined in the Affordable Dwelling Purchase Agreement. The minimum redemption payment is €10,000. The purchaser can redeem or 'buy out' the equity share at a time of their choosing, but there is no obligation to do so. If the purchaser chooses not to redeem the equity share while living in the home, the Council can do so when the property is sold, transferred, or after the death of the owner.

# 24. What is an Affordable Dwelling Purchase Agreement

The Affordable Dwelling Purchase Agreement is the legal contract between the Council and the purchaser setting out the terms and conditions under which the Council provides the Affordable Dwelling Contribution.

Each successful applicant will enter into an Affordable Dwelling Purchase Agreement with Fingal County Council. This will be prior to or at the same time as the closing of the purchase of their affordable home. The agreement







covers the obligations of the purchaser and the Council and makes provision for the registration of the agreement with the Registry of Deeds/Land Registry. The agreement will also set out how and when the homeowner can make redemption payment(s) to reduce the Council's affordable dwelling equity share as well as the conditions under which the Council may seek redemption of the affordable dwelling equity.

Successful applicants will be required to enter into a Contract for Sale with the developer in order to complete the purchase of the affordable home. This Contract for Sale will include all standard conveyancing terms and conditions.

Applicants should note that giving untrue/incorrect information on their application may lead to the Affordable Dwelling Purchase Agreement being terminated and the offer to purchase being withdrawn.

